

Company name: Internet Initiative Japan Inc.
 Company representative: Eijiro Katsu, President and Representative Director
 (Stock Code Number: 3774, The First Section of the Tokyo Stock Exchange)
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Notice Regarding the Differences between Financial Results for the Six Months ended September 30, 2020 and September 30, 2019, and Upward Revision of the Full-Year Financial Targets for the Fiscal Year ending March 31, 2021

TOKYO - November 9, 2020 - Internet Initiative Japan Inc. (“IIJ”, TSE1: 3774) announced large differences between financial results for the six months ended September 30, 2020 and September 30, 2019 and revision of the full year financial targets for the fiscal year ending March 31, 2021 (April 1, 2020 to March 31, 2021).

1. Differences between Financial Results for the Six Months ended September 30, 2020 and September 30, 2019
 (We disclose this information in the form defined and required by the Tokyo Stock Exchange)

	Revenues	Operating Profit	Profit before Tax	Profit for the period attributable to owners of the parent	Basic earnings per share
	JPY millions	JPY millions	JPY millions	JPY millions	JPY
For the six months ended September 30, 2019 (A)	99,220	3,352	3,043	1,756	38.96
For the six months ended September 30, 2020 (B)	101,665	5,239	4,466	2,770	61.43
Change (B-A)	2,445	1,887	1,423	1,014	
Change (%)	2.5	56.3	46.7	57.7	

2. Revision for the Consolidated Financial Targets for FY2020 (From April 1, 2020 to March 31, 2021)

	Revenues	Operating Profit	Profit before Tax	Profit for the year attributable to owners of the parent	Basic earnings per share
	JPY millions	JPY millions	JPY millions	JPY millions	JPY
Previous Target (A)	210,000	8,700	8,000	5,000	55.45 (*)
New Target (B)	212,000	11,300	10,000	6,100	67.63 (*)
Change (B-A)	2,000	2,600	2,000	1,100	
Change (%)	1.0	29.9	25.0	22.0	
< Reference > FY2019 Results (From April 1, 2019 to March 31, 2020)	204,474	8,225	7,159	4,007	88.88

(*) IIJ plans a stock split at a ratio of two-for-one effective from January 1, 2021. The above written targets of basic earnings per share are the amounts after the stock split. Regarding the pre-split amount, the target of basic earnings per share for FY2020 is JPY135.26 per share.

3. Reasons for Differences and Revision

For the six months ended September 30, 2020, our revenues and profit exceeded our expectations at the beginning of the fiscal year, due to the increase in demand for network systems of enterprises under the COVID-19 pandemic. Considering the results of revenue and profit for the six months ended September 30, 2020, we revised the full-year financial targets for FY2020 revenues, operating profit, profit before tax and profit for the year attributable to owners of the parent.

< About Internet Initiative Japan Inc. >

Founded in 1992, IJ is one of Japan's leading Internet-access and comprehensive network solutions providers. IJ and its group companies provide total network solutions that mainly cater to high-end corporate customers. IJ's services include high-quality Internet connectivity services, mobile services, security services, cloud computing services, and systems integration. Moreover, IJ operates one of the largest Internet backbone networks in Japan that is connected to the United States, the United Kingdom and Asia. IJ listed on the First Section of the Tokyo Stock Exchange in 2006.

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