For Immediate Release



Internet Initiative Japan Inc. E-mail: ir@iij.ad.jp Tel: +81-3-5259-6500 URL: http://www.iij.ad.jp/

IIJ Announces Third Quarter Results for the Year Ending March 31, 2007

- Favorable Results Continued Largely Due to Increasing Outsourcing and Integration Demand -

Tokyo, February 8, 2007 - Internet Initiative Japan Inc. (Nasdaq: IIJI, Tokyo Stock Exchange First Section: 3774) ("IIJ"), one of Japan's leading Internet-access and comprehensive network solutions providers, today announced its financial results for the third quarter of the fiscal year ending March 31, 2007 ("FY2006").¹

Highlights of Third Quarter FY2006 Results

- Revenue totaled JPY 13,587 million (\$114.2 million), an increase of 14.5% from 3Q05.
- Operating income was JPY 986 million (\$8.3 million), an increase of 42.7% from 3Q05.
- Net income was JPY 1,405 million (\$11.8 million), an increase of 18.2% from 3Q05.

Target for FY2006²

- IIJ revised its targets for FY2006 that were announced on November 2, 2006. The revised targets are JPY 56.5 billion for revenues, JPY 3.4 billion for operating income, JPY 5.2 billion for income before income tax expense (benefit)³ and JPY 5.2 billion for net income.
- As announced today, we plan to pay an annual cash dividend of JPY 1,500 per one share of common stock for FY2006.

Overview of 3rd Quarter of FY2006 Financial Results and Business Outlook²

"Our financial results continued to be very favorable this guarter," said Koichi Suzuki, President and CEO of IIJ. "This was largely due to continued increasing demand from our corporate customers for outsourcing services and systems integration. Corporate customers are expanding their use of Internet Protocol in their information systems and have been more willing to invest in their information systems to increase their competitiveness. To capture the demand, we have been developing products based on our high engineering skills and enhancing our solutions line-up. We started to provide services such as "IIJ Secure MX Service" and "IIJ Managed Firewall" this guarter. "IIJ Secure MX Service" is a service that provides comprehensive e-mail security functions for corporate risk management, such as anti-spam, the recording of all incoming and outgoing e-mails, the encryption of e-mail connections and the provision of on-line storage. We have received many orders and inquiries for this service since we introduced it last October and currently we provide our anti-spam solutions to over 200,000 e-mail accounts. We are also actively involved in research and development activities, such as a pilot program for broadcasting high quality video content of NHK (Japan Broadcasting Corporation) to realize a content distribution platform. We also take part in various projects to develop safer, more secure and more effective usage of the Internet, such as the "Secure Service Platform", a technology to realize a safer and more secure Internet environment, and the international logistics pilot program using RFID."

¹ Unless otherwise stated, all financial figures discussed in this announcement are prepared in accordance with U.S. GAAP. All financial figures are unaudited and consolidated. For all 3Q06 results, translations of Japanese yen amounts into U.S. dollars are solely for the convenience of readers outside of Japan and have been made at the rate of JPY 119.02 = US\$1.00.

² This Overview and Business Outlook contains forward-looking statements and projections such as statements regarding FY2006 revenues and operating and net income that are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by these statements. These risks and uncertainties include, but are not limited to, the factors noted at the end of this release and to the risk factors and other information included in IIJ's annual report on Form 20-F, filed with the SEC on July 11, 2006, as well as other filings and documents furnished to the Securities and Exchange Commission. IIJ plans to keep this press release publicly available on its Web site (www.iij.ad.jp), but may discontinue this practice at any time. IIJ intends to publish its next Overview and Business Outlook in its 4Q06 earnings release, presently scheduled for release in May 2007.

³ In this document, income before income tax expense (benefit) represents income from operations before income tax expense (benefit), minority interests and equity in net income (loss) of equity method investees in IIJ's consolidated financial statements.

"Today, we also announced that we plan to pay an annual cash dividend for FY2006, subject to an approval by our general shareholders' meeting," continued Suzuki. "The payment of dividends will be the first time since our establishment, and we continue to make efforts to pay dividends to our shareholders while simultaneously enhancing our financial position, enhancing our business in the mid and long-term and retaining earnings for new business development (please refer to the press release that we made today for the details)."

"In consideration of our achievements through the third quarter, we revised our target for our financial results for FY2006 favorably," said Akihisa Watai, CFO of IIJ. "We believe that the increase in value-added services and systems integration revenues will continue to contribute to continued growth in revenues and income."

3rd Quarter FY2006 Financial Results

Operating Results Summary			
3Q06 3Q05		YoY % change	
Total Revenues	13,587	11,870	14.5%
Total Costs	10,727	9,652	11.1%
SG&A Expenses and R&D	1,874	1,527	22.7%
Operating Income	986	691	42.7%
Income before Income Tax Expense	1,603	1,333	20.3%
Net Income	1,405	1,189	18.2%

<u>Revenues</u>

Revenues in 3Q06 totaled JPY 13,587 million, an increase of 14.5% from JPY 11,870 million in 3Q05.

Revenues			(JPY in millions)
	3Q06	3Q05	YoY % change
Total Revenues:	13,587	11,870	14.5%
Connectivity and Value-added Services	6,100	5,840	4.4%
Systems Integration	7,093	5,261	34.8%
Equipment Sales	394	769	(48.8%)

Connectivity and Value-added Services ("VAS") revenues were JPY 6,100 million in 3Q06, an increase of 4.4% compared to 3Q05. The increase was mainly due to an increase in revenues from value-added services.

SI revenues increased 34.8% to JPY 7,093 million in 3Q06 compared to 3Q05. The increase was due to an increase in one-time revenues from network design, construction and consultation and a steady increase in monthly recurring revenues from network operation and maintenance.

Equipment sales revenues were JPY 394 million in 3Q06, a decrease of 48.8% compared to 3Q05.

Cost and expense

Cost of revenues was JPY 10,727 million in 3Q06, an increase of 11.1% compared to 3Q05.

Cost of Revenues			(JPY in millions)
	3Q05	YoY % change	
Cost of Revenues:	10,727	9,652	11.1%
Connectivity and Value-added Services	5,073	5,035	0.7%
Systems Integration	5,322	3,910	36.1%
Equipment Sales	332	707	(52.9%)

Cost of Connectivity and VAS revenues was JPY 5,073 million in 3Q06, an increase of 0.7% compared to 3Q05.

Cost of SI revenues was JPY 5,322 million in 3Q06, an increase of 36.1% compared to 3Q05. The increase was mainly due to an increase in revenues from systems integration projects.

Cost of Equipment Sales revenues was JPY 332 million in 3Q06, a decrease of 52.9% compared to 3Q05. The decrease was mainly due to a decrease in revenues from equipment sales.

Sales and marketing expenses were JPY 910 million in 3Q06, an increase of 20.6% compared to 3Q05. The increase was mainly due to an increase in advertising expenses and personnel expenses along with business expansion.

General and administrative expenses were JPY 924 million in 3Q06, an increase of 25.0% compared to 3Q05. The increase was mainly due to an increase in personnel expenses.

Operating income

Operating income was JPY 986 million in 3Q06, an increase of 42.7% compared to 3Q05. The increase was mainly due to the increase in revenues from relatively higher-margin value-added services and systems integration.

Other income and others

Other income in 3Q06 was JPY 617 million, a decrease of 3.8% from JPY 642 million in 3Q05. The gain from the sale of available-for-sale securities in 3Q06 was JPY 757 million.

Income tax expense in 3Q06 was JPY 92 million, compared to income tax expense of JPY 28 million in 3Q05. Minority interests in earnings of subsidiaries in 3Q06 was JPY 70 million. Equity in net loss of equity method investees in 3Q06 was JPY 36 million.

Net income was JPY 1,405 million in 3Q06, an increase of 18.2% compared to 3Q05.

3rd Quarter FY2006 Business Review

Analysis by Service

Connectivity and Value-added Services

For dedicated access services, the number of contracts increased by 2,939 to 16,663 compared to 3Q05. Total contracted bandwidth increased by 185.5 Gbps to 260.0 Gbps compared to 3Q05.

Dedicated access service revenues were JPY 2,703 million, an increase of 4.8% compared to 3Q05. The increase was mainly due to the shift to higher speed bandwidth by customers in IP Services, which are mainly used for Internet connections in corporate headquarters and data centers, and an increase in the number of contracts for broadband services that connect corporate branch offices and shops through Internet VPN.

Dial-up access service revenues were JPY 604 million in 3Q06, a decrease of 6.6% compared to 3Q05, mainly due to a decrease in revenues from services for individual customers, such as IIJ4U.

VAS revenues were JPY 1,861 million in 3Q06, an increase of 12.9% compared to 3Q05. The increase was due to an increase in revenues from various types of services, such as e-mail, security and Internet VPN related services and data center services, though there was a factor to decrease the revenues on quarter over quarter comparison, such as a merger between our customers.

Other revenues were JPY 932 million in 3Q06, a decrease of 3.4% compared to 3Q05.

As a result, revenues from Internet connectivity and value-added services in 3Q06 were JPY 6,100 million, an increase of 4.4% compared to 3Q05. The gross margin for Internet connectivity and value-added services in 3Q06 was JPY 1,028 million, an increase of 27.6% compared to 3Q05. The gross margin ratio in 3Q06 was 16.8%, compared to 13.8% in 3Q05.

	3Q06	3Q05	YoY Change
Dedicated Access Service Contracts	16,663	13,724	2,939
IP Service (Low Bandwidth: 64kbps-768kbps)	69	51	18
IP Service (Medium Bandwidth: 1Mbps-99Mbps)	685	645	40
IP Service (High Bandwidth: 100Mbps-)	213	145	68
IIJ T1 Standard and IIJ Economy	53	154	(101)
IIJ Data Center Connectivity Service	264	240	24
IIJ FiberAccess/F and IIJ DSL/F (Broadband Services)	15,379	12,489	2,890
Dial-up Access Service Contracts	570,880	647,464	(76,584)
Dial-up Access Services, under IIJ Brand	58,884	61,640	(2,756)
Dial-up Access Services, OEM ^₄	511,996	,	(73,828)
Total Contracted Bandwidth	260.0Gbps	185.5Gbps	74.5Gbps
Connectivity and VAS Revenue B	reakdown ai	nd Cost	(JPY in millions)
	3Q06	3Q05	YoY % Change
Connectivity Service Revenues	3Q06 3,307	3Q05 3,227	
Connectivity Service Revenues Dedicated Access Service Revenues			Change
	3,307	3,227	Change 2.5%
Dedicated Access Service Revenues	3,307 2,703	3,227 2,580	Change 2.5% 4.8%
Dedicated Access Service Revenues IP Service ⁵	3,307 2,703 2,113	3,227 2,580 1,987	Change 2.5% 4.8% 6.3%
Dedicated Access Service Revenues IP Service ⁵ IIJ T1 Standard and IIJ Economy IIJ FiberAccess/F and IIJ DSL/F	3,307 2,703 2,113 43	3,227 2,580 1,987 98	Change 2.5% 4.8% 6.3% (55.8%)
Dedicated Access Service Revenues IP Service ⁵ IIJ T1 Standard and IIJ Economy IIJ FiberAccess/F and IIJ DSL/F (Broadband Services)	3,307 2,703 2,113 43 547	3,227 2,580 1,987 98 495	Change 2.5% 4.8% 6.3% (55.8%) 10.6%
Dedicated Access Service Revenues IP Service ⁵ IIJ T1 Standard and IIJ Economy IIJ FiberAccess/F and IIJ DSL/F (Broadband Services) Dial-up Access Service Revenues	3,307 2,703 2,113 43 547 604	3,227 2,580 1,987 98 495 647	Change 2.5% 4.8% 6.3% (55.8%) 10.6% (6.6%)
Dedicated Access Service Revenues IP Service ⁵ IIJ T1 Standard and IIJ Economy IIJ FiberAccess/F and IIJ DSL/F (Broadband Services) Dial-up Access Service Revenues Under IIJ Brand	3,307 2,703 2,113 43 547 604 405	3,227 2,580 1,987 98 495 647 421	Change 2.5% 4.8% 6.3% (55.8%) 10.6% (6.6%) (3.8%)
Dedicated Access Service Revenues IP Service ⁵ IIJ T1 Standard and IIJ Economy IIJ FiberAccess/F and IIJ DSL/F (Broadband Services) Dial-up Access Service Revenues Under IIJ Brand OEM	3,307 2,703 2,113 43 547 604 405 199	3,227 2,580 1,987 98 495 647 421 226	Change 2.5% 4.8% 6.3% (55.8%) 10.6% (6.6%) (3.8%) (11.9%)
Dedicated Access Service Revenues IP Service ⁵ IIJ T1 Standard and IIJ Economy IIJ FiberAccess/F and IIJ DSL/F (Broadband Services) Dial-up Access Service Revenues Under IIJ Brand OEM VAS Revenues	3,307 2,703 2,113 43 547 604 405 199 1,861	3,227 2,580 1,987 98 495 647 421 226 1,649	Change 2.5% 4.8% 6.3% (55.8%) 10.6% (6.6%) (3.8%) (11.9%) 12.9%

Systems Integration

Backbone Cost (included in the cost

Connectivity and VAS Gross Margin Ratio

of Connectivity and VAS)

Revenue from systems integration was JPY 7,093 million in 3Q06, an increase of 34.8% compared to 3Q05. The increase was due to an increase of 23.7% in monthly recurring revenues from outsourced operations compared to 3Q05 as well as a significant increase of 47.7% in one-time revenues from the construction of networks compared to 3Q05. The gross margin for systems integration in 3Q06 was JPY 1,772 million and the gross margin ratio in 3Q06 was 25.0%, compared to 25.7% in 3Q05.

888

16.8%

884

13.8%

0.5%

Systems Integration Revenue Breakdown and Cost					
3Q06 3Q05					
Systems Integration Revenues	7,093	5,261	34.8%		
Systems Integration	3,605	2,440	47.7%		
Outsourced Operation	3,488	2,821	23.7%		
Cost of Systems Integration	5,322	3,910	36.1%		
Systems Integration Gross Margin Ratio	25.0%	25.7%	—		

⁴ OEM services provided to other service providers.

⁵ IP Service revenues includes revenues from Data Center Connectivity Service.

Equipment Sales

Revenue from equipment sales was JPY 394 million in 3Q06. The gross margin ratio for equipment sales in 3Q06 was 15.4%, compared to 8.0% in 3Q05.

Equipment Sales Revenue and Cost					
3Q06 3Q05					
Equipment Sales Revenues	394	769	(48.8%)		
Cost of Equipment Sales	332	707	(52.9%)		
Equipment Sales Gross Margin Ratio	15.4%	8.0%			

Other Financial Statistics

Other Financial Statistics				
3Q06 3Q05				
Adjusted EBITDA ⁶	2,044	1,751	16.8%	
CAPEX, including capital leases ⁷	1,250	1,697	(26.3%)	
Depreciation and amortization	1,058	1,060	(0.1%)	

Reconciliation of Non-GAAP Financial Measures

The following table summarizes the reconciliation of adjusted EBITDA to net income in IIJ's consolidated statements of income that are prepared in accordance with U.S. GAAP and presented in Appendix 2:

Adjusted EBITDA	N Contraction of the second seco	(JPY in millions)
	3Q06	3Q05
Adjusted EBITDA	2,044	1,751
Depreciation and Amortization	(1,058)	(1,060)
Operating Income	986	691
Other Income	617	642
Income Tax Expense (Benefit)	92	28
Minority Interests in Earnings of Subsidiaries	(70)	(137)
Equity in Net Income (Loss) of Equity Method Investees	(36)	21
Net Income	1,405	1,189

The following table summarizes the reconciliation of capital expenditures to purchase of property and equipment in IIJ's consolidated statements of cash flows that are prepared and presented in accordance with U.S. GAAP and presented in Appendix 3:

CAPEX		(JPY in millions)
	3Q06	3Q05
CAPEX, including capital leases	1,250	1,697
Acquisition of Assets by Entering into Capital Leases	824	1,308
Purchase of Property and Equipment	426	389

⁷ Please refer to the Reconciliation of Non-GAAP Financial Measures below.

⁶ Please refer to the Reconciliation of Non-GAAP Financial Measures below.

Target

In consideration of recent trends in the Company's financial results mentioned in the overview of the financial results and business outlook, IIJ revised its targets for its FY2006 financial results. The revised targets are as follows:

			(JPY in millions)
Revenues	Operating Income	Income before Income Tax Expense (Benefit)	Net Income
56,500	3,400	5,200	5,200

As announced today, IJ plans to pay an annual cash dividend of JPY 1,500 per one share of common stock for the fiscal year ending March 31, 2007.

Presentation

On February 9, 2007, IIJ will post a presentation of its results on its website. For details, please access the following URL: http://www.iij.ad.jp/en/IR/

About Internet Initiative Japan Inc.

Founded in 1992, Internet Initiative Japan Inc. (IIJ, NASDAQ: IIJI, Tokyo Stock Exchange First Section: 3774) is one of Japan's leading Internet-access and comprehensive network solutions providers. The company has built one of the largest Internet backbone networks in Japan, and between Japan and the United States. IIJ and its group of companies provide total network solutions that mainly cater to high-end corporate customers. The company's services include high-quality systems integration and security services, Internet access, hosting/housing, and content design.

For inquiries, contact:

Taisuke ONO IIJ Investor Relations Office Tel: +81-3-5259-6500 E-mail: ir@iij.ad.jp URL: http://www.iij.ad.jp/

Statements made in this press release regarding IIJ's or management's intentions, beliefs, expectations, or predictions for the future are forward-looking statements that are based on IIJ's and managements' current expectations, assumptions, estimates and projections about its business and the industry. These forward-looking statements, such as statements regarding FY2006 revenues and operating and net profitability, are subject to various risks, uncertainties and other factors that could cause IIJ's actual results to differ materially from those contained in any forward-looking statement. These risks, uncertainties and other factors include: IIJ's ability to maintain and increase revenues from higher-margin services such as systems integration and value-added services; the possibility that revenues from connectivity services may decline substantially as a result of competition and other factors; the ability to compete in a rapidly evolving and competitive marketplace; the impact on IIJ's profits of fluctuations in costs such as backbone costs and subcontractor costs; the impact on IIJ's profits of fluctuations in the price of available-for-sale securities; the impact of technological changes in its industry; IIJ's ability to raise additional capital to cover its indebtedness; the possibility that NTT, IIJ's largest shareholder, may decide to exercise substantial influence over IIJ; and other risks referred to from time to time in IIJ's filings on Form 20-F of its annual report and other filings with the United States Securities and Exchange Commission.

Tables to follow

Internet Initiative Japan Inc. Quarterly Consolidated Balance Sheets (Unaudited)

(As of December 31, 2006 and March 31, 2006)

		cember 31, 200)6	As of March 3	
		Thousands of	%	Thousands of	%
	U.S. Dollars	Yen	70	Yen	70
ASSETS					
CURRENT ASSETS:					
Cash	117,250	13,955,110		13,727,021	
Accounts receivable, net of allowance for doubtful accounts of JPY 24,690 thousand and JPY 23,411 thousand at December	68,640	8,169,550		11,962,304	
31, 2006 and March 31, 2006, respectively	00,040	0,109,550		11,902,304	
Short-term investment	99	11,809			
Inventories	9,143			851,857	
Prepaid expenses	13,132			1,031,325	
Other current assets, net of allowance for doubtful accounts of	10,102	1,002,001		1,001,020	
JPY 3,850 thousand and JPY 33,250 thousand at December 31, 2006 and March 31, 2006, respectively	8,376	996,890		214,121	
Total current assets	216,640	25,784,509	56.7	27,786,628	54.8
INVESTMENTS IN AND ADVANCES TO EQUITY METHOD	210,010	20,101,000	00.1	21,100,020	0 1.0
INVESTEES, net of loan loss valuation allowance of JPY 16,701	8,473	1,008,407	2.2	1,162,971	2.3
thousand at December 31, 2006 and March 31, 2006	-, -	, , -		, - ,-	_
OTHER INVESTMENTS	45,719	5,441,508	12.0	8,020,705	15.8
PROPERTY AND EQUIPMENT—Net	79,123	9,417,245	20.7	10,299,496	20.3
INTANGIBLE ASSETS—Net	5,641	671,429	1.5	632,594	1.2
GUARANTEE DEPOSITS	13,301	1,583,128	3.5	1,549,653	3.1
OTHER ASSETS, net of allowance for doubtful accounts of JPY					
66,366 thousand and JPY 40,980 thousand at December 31, 2006	13,081	1,556,832	3.4	1,252,942	2.5
and March 31, 2006, respectively					
TOTAL	381,978	45,463,058	100.0	50,704,989	100.0
LIABILITIES AND SHAREHOLDERS' EQUITY					
CURRENT LIABILITIES:					
Short-term borrowings	47,051	5,600,000		4,555,000	
Long-term borrowings—current portion	8,405	1,000,363		1,989,963	
Payable under securities loan agreement	4,719	561,600		999,600	
Capital lease obligations—current portion	23,929	2,848,075		3,003,914	
Accounts payable	48,799	5,808,051		10,107,942	
Accrued expenses	5,588			540,027	
Other current liabilities	16,757			1,702,208	
Total current liabilities	155,248	18,477,611	40.6		
LONG-TERM BORROWINGS		_	_	290,000	
CAPITAL LEASE OBLIGATIONS—Noncurrent	36,094				
ACCRUED RETIREMENT AND PENSION COSTS	3,215				
OTHER NONCURRENT LIABILITIES	5,042		1.3		
	199,599		52.2		57.6
	12,043	1,433,341	3.2	1,263,320	2.5
COMMITMENTS AND CONTINGENCIES SHAREHOLDERS' EQUITY:		_	_		
Common-stock					
-authorized, 377,600 shares; issued and outstanding, 204,300	141,437	16,833,847	37.0	16,833,847	33.2
shares at December 31, 2006 and March 31, 2006					
Additional paid-in capital	223,485		58.5		
Accumulated deficit	(213,591)				
Accumulated other comprehensive income	19,713	2,346,219	5.2	6,553,594	12.9
Treasury stock—777 shares held by an equity method investee at December 31, 2006, and March 31, 2006	(708)	(84,238)	(0.2)	(84,238)	(0.2)
Total shareholders' equity	170,336	20,273,412	44.6	20,221,938	39.9
TOTAL	381,978		100.0		
		.,,,,,		,,,,,	

(Note)

The Ú.S. dollar amounts represent translations of yen amounts at the rate of JPY 119.02, which was the noon buying rate in New York City for cable transfers in foreign currencies as certified for customs purposes by the Federal Reserve Bank of New York prevailing as of December 29, 2006.

Internet Initiative Japan Inc. Quarterly Consolidated Statements of Income (Unaudited) (For the three months ended December 31, 2006 and December 31, 2005)

	Three Months E	Ended Decembe	r 31. 2006	Three Month		
				December 31, 2005 Thousands of % of total		
	Thousands of	Thousands of				
	U.S. Dollars	Yen	revenues	Yen	revenues	
REVENUES:						
Connectivity and value-added services:	00 700	0 700 700		0 570 050		
Dedicated access	22,709			2,579,659		
Dial-up access	5,080			647,596		
Value-added services	15,637	1,861,118		1,648,893		
Other	7,829	931,872		964,417		
Total	51,255			5,840,565		
Systems integration	59,598			5,260,867		
Equipment sales	3,305			768,794		
Total revenues	114,158	13,587,105	100.0	11,870,226	100.0	
COST AND EXPENSES:						
Cost of connectivity and value-added services	42,621	5,072,712		5,034,990		
Cost of systems integration	44,712	5,321,685		3,910,321		
Cost of equipment sales	2,798			707,030		
Total cost	90,131	10,727,432	78.9		81.3	
Sales and marketing	7,647	910,087		754,918		
General and administrative	7,764	924,021	6.8	738,931	6.2	
Research and development	334	39,786	0.3	33,331	0.3	
Total cost and expenses	105,876	12,601,326	92.7	11,179,521	94.2	
OPERATING INCOME	8,282	985,779	7.3	690,705	5.8	
OTHER INCOME:						
Interest income	31	3,701		1,795		
Interest expense	(830)	(98,861)		(108,252)		
Foreign exchange losses	(2)	(244)		(1,650)		
Gain on other investments—net	6,356	756,521		736,212		
Other—net	(367)	(43,720)		13,693		
Other income— net	5,188	617,397		641,798	5.4	
INCOME FROM OPERATIONS BEFORE INCOME TAX EXPENSE, MINORITY INTERESTS AND EQUITY IN NET INCOME (LOSS) OF EQUITY METHOD	13,470	1,603,176	11.8	1,332,503	11.2	
INVESTEES INCOME TAX EXPENSE	778	92,596	0.7	27,449	0.2	
MINORITY INTERESTS IN EARNINGS OF	(588)	(69,927)	(0.5)	(137,167)	(1.2)	
SUBSIDIARIES EQUITY IN NET INCOME (LOSS) OF EQUITY	. ,		. ,			
METHOD INVESTEES	(300)	(35,724)				
NET INCOME	11,804	1,404,929	10.3	1,188,851	10.0	
BASIC WEIGHTED-AVERAGE NUMBER OF SHARES			203,989		195,565	
DILUTED WEIGHTED-AVERAGE NUMBER OF SHARES			204,224		196,132	
BASIC WEIGHTED-AVERAGE NUMBER OF ADS EQUIVALENTS		8	81,595,600	7	8,226,000	
DILUTED WEIGHTED-AVERAGE NUMBER OF ADS		8	31,689,600	7	8,452,800	
BASIC NET INCOME PER SHARE	57.86		6,887		6,079	
DILUTED NET INCOME PER SHARE	57.80		6,879		6,061	
BASIC NET INCOME PER ADS EQUIVALENT	0.14		17.22		15.20	
DILUTED NET INCOME PER ADS EQUIVALENT	0.14		17.22		15.20	
	0.14		17.20		10.15	

(Note)

1) The U.S. dollar amounts represent translations of yen amounts at the rate of JPY 119.02, which was the noon buying rate in New York City for cable transfers in foreign currencies as certified for customs purposes by the Federal Reserve Bank of New York prevailing as of December 29, 2006.

2) IIJ conducted a 1 for 5 stock split effective on October 11, 2005. The numbers of shares of common stock authorized, and issued and outstanding, and shares held by an equity method investee in this table are calculated with the assumption that the stock split was made at the beginning of FY2005. IIJ issued 12,500 new shares of common stock for public offering when it listed on the Mothers market of TSE in December 2005.

Internet Initiative Japan Inc.

Quarterly Condensed Consolidated Statements of Cash Flows (Unaudited)

(For the three months ended December 31, 2006 and December 31, 2005)

	Three Months End	lad Dacambar 21	Three Months
	Three Months End 20		Ended December
			31, 2005
	Thousands of	Thousands of	Thousands of Yen
	U.S. Dollars	Yen	
OPERATING ACTIVITIES:			
Net income	11,804	1,404,929	1,188,851
Adjustments to reconcile net income to net cash provided by			
operating activities:	0.000	4 050 400	4 050 050
Depreciation and amortization	8,893		
Provision for (reversal of) doubtful accounts	38		• • •
Gains on other investments—net	(6,356)		
Foreign exchange losses (gains)	36		
Equity in net loss (income) of equity method investees	300		• • •
Minority interests in earnings of subsidiaries	588		
Deferred income tax expense	184		
Others	1,752	208,481	138
Changes in operating assets and liabilities:			
Increase in accounts receivable	(2,383)	(283,644)	(27,566)
Increase in inventories, prepaid expenses and other	(5,909)	(703,233)	(672,961)
current and noncurrent assets Increase (decrease) in accounts payable	6,992	832,177	
Increase in accrued expenses, other current and			
noncurrent liabilities	1,398	166,449	985,923
Net cash provided by operating activities	17,337	2,063,442	950,965
INVESTING ACTIVITIES:	,	_,,	
Purchase of property and equipment	(3,583)	(426,499)	(389,008)
Purchase of short-term and other investments	(3,504)		
Proceeds from sales of other investments	8,312	989,247	
Acquisition of businesses	(628)	(74,751)	
Refund (payment) of guarantee deposits—net	(278)	(33,039)	
Other	(109)	(12,949)	
Net cash provided by investing activities	210	24,966	
FINANCING ACTIVITIES:	210	24,300	124,332
Proceeds from issuance of short-term borrowings with initial			
maturities over three months	34,868	4,150,000	_
Repayments of short-term borrowings with initial maturities	(07.050)	(4,440,440)	(000,400)
over three months and long-term borrowings	(37,053)	(4,410,113)	(209,133)
Proceeds from securities loan agreement	678	80,640	2,162,640
Repayments of securities loan agreement		_	(2,552,080)
Principal payments under capital leases	(7,277)	(866,065)	(797,392)
Net increase in short-term borrowings	420	50,000	248,039
Proceeds from issuance of common stock, net of issuance			6,030,064
cost			0,030,004
Net cash provided by (used in) financing activities	(8,364)	(995,538)	4,882,138
EFFECT OF EXCHANGE RATE CHANGES ON CASH	20	2,495	8,901
NET INCREASE IN CASH	9,203	1,095,365	5,966,996
CASH, BEGINNING OF EACH PERIOD	108,047	12,859,745	
CASH, END OF EACH PERIOD	117,250	13,955,110	

(Note)

The U.S. dollar amounts represent translations of yen amounts at the rate of JPY 119.02, which was the noon buying rate in New York City for cable transfers in foreign currencies as certified for customs purposes by the Federal Reserve Bank of New York prevailing as of December 29, 2006.

(English Translation)

Overview of Financial Results for the Nine Months Ended December 31, 2006 (Consolidated)

(Prepared in accordance with Generally Accepted Accounting Principles in the United States of America ("U.S. GAAP"))

February 8, 2007

Company name Internet Initiative Japan Inc.

("IIJ", stock code number: 3774, the First Section of the Tokyo Stock Exchange ("TSE")) (URL <u>http://www.iij.ad.jp/</u>)

Contacts Company representative: Koichi Suzuki, President and Representative Director Person-in-charge: Akihisa Watai, Director and CFO TEL: (03)-5259-6500

1. Items regarding Preparation of Quarterly Consolidated Financial Results

- (1) Adoption of simplified accounting method: No
- (2) Changes in accounting method from the most recent fiscal year: No
- (3) Changes in scope of consolidation and equity method: Yes

IIJ added 1 subsidiary into the consolidation.

2. Overview of Financial Results for the Nine Months Ended December 31, 2006 (April 1, 2006 through December 31, 2006)

(1) Consolidated Results of Operations

(Amounts less than one million yen are rounded)									
	Total revenues	Total revenues Operating income							
	Millions of Yen %	Millions of Yen %	Millions of Yen %						
Nine months ended December 31, 2006	40,031 18.9	2,356 63.1	3,748 20.4						
Nine months ended December 31, 2005	33,679 14.4	1,445 144.1	3,111 307.4						
(For reference) Year ended March 31, 2006	49,813	2,411	5,379						

	Net Income		Basic Net Income per Share	Diluted Net Income per Share	
	Millions of Yen %)	Yen	Yen	
Nine months ended December 31, 2006	4,259 51.	4	20,878	20,858	
Nine months ended December 31, 2005	2,812 332.	2	14,580	14,559	
(For reference) Year ended March 31, 2006	4,754		24,301	24,258	

(Notes)

- 1) Equity in net income (loss) of equity method investees was equity in net loss of JPY 161 million, equity in net income of JPY 53 million and equity in net loss of JPY 14 million for the nine months ended December 31, 2006, the nine months ended December 31, 2005 and the fiscal year ended March 31, 2006, respectively.
- 2) The weighted-average number of shares of common stock outstanding (consolidated) was 203,989, 192,872 and 195,613 for the nine months ended December 31, 2006, the nine months ended December 31, 2005 and the year ended March 31, 2006, respectively. IIJ conducted a 1 for 5 stock split effective on October 11, 2005. The numbers are calculated with the assumption that the stock split was made at the beginning of the fiscal year ended March 31, 2006.
- 3) In this document, income before income tax expense (benefit) represents income from operations before income tax expense (benefit), minority interests and equity in net income (loss) of equity method investees in IIJ's consolidated financial statements.
- 4) The percentage figures for total revenues, operating income and others show an increase or decrease compared to the same quarter in the last fiscal year.

(2) Changes in Consolidated Financial Position

(Amounts less than one million yen are rounded)

	Total Assets	tal Assets Shareholders' Equity		Shareholders' Equity per Share
	Millions of Yen	Millions of Yen	%	Yen
As of December 31, 2006	45,463	20,273	44.6	99,385
As of December 31, 2005	43,952	19,050	43.3	93,387
(For reference) As of March 31, 2006	50,705	20,222	39.9	99,132

(Note)

The number of shares of common stock outstanding (consolidated) was 203,989, 203,989 and 203,989 as of December 31, 2006, December 31, 2005 and March 31, 2006, respectively.

(3) Consolidated Cash Flows

(Amounts less than one million yen are rounded)

	Net cash provided by operating activities	Net cash provided by (used in) investing activities	Net cash provided by (used in) financing activities	Cash and cash equivalents at end of period
	Millions of Yen	Millions of Yen	Millions of Yen	Millions of Yen
Nine months ended December 31, 2006	4,576	(1,097)	(3,246)	13,955
Nine months ended December 31, 2005	3,948	971	2,685	12,920
(For reference) Year ended March 31, 2006	6,559	1,805	39	13,727

* The financial statements and others in this document are unaudited.

Consolidated Financial Statements (Unaudited) (From April 1, 2006 through December 31, 2006)

(1) Consolidated Balance Sheets

Thousands of U.S. Dollars Thousands of Yen Thousands of Yen Methousands of Yen Thousands of Yen Thousands of Yen Thousands of Yen Methousands of Yen Thousands of Yen Methousands			ember 31, 200	6	As of December 31	, 2005	As of March 3	1, 2006
CURRENT ASSETS: 117,260 13,955,110 12,920,492 13,727,021 Accounts receivable, net of allowance for doubful accounts of JPY 24,690 thousand, and JPY 17,266 thousand and JPY 23,411 68,640 8,169,550 6,732,241 11,962,304 December 31,2005, nespectively 99 11,809		Thousands of	Thousands of				Thousands of	
of JPY 24,690 thousand, and JPY 17,268 thousand and JPY 23,411 thousand at December 31, 2006, December 31, 2005 and March 31, 2006, respectively 68,640 8,169,550 6,732,241 11,962,304 Short term investment 31, 2006, respectively 99 11,809	CURRENT ASSETS: Cash Accounts receivable, net of	117,250	13,955,110		12,920,492		13,727,021	
Short term investment Inventories 99 11,809	of JPY 24,690 thousand, and JPY 17,268 thousand and JPY 23,411 thousand at December 31, 2006, December 31, 2005 and March	68,640	8,169,550		6,732,241		11,962,304	
Prepaid expenses 13,132 1,562,891 1,240,384 1,031,325 Other current assets, net of allowance for doubtful accounts of JPY 3,850 thousand, JPY 34,400 thousand at December 31, 2006, December 31, 2005 and March 31, 2006, respectively Total current assets 8,376 996,890 127,593 214,121 INVESTMENTS IN AND ADVANCES TO EQUITY METHOD INVESTEES, net of loan loss valuation allowance of JPY 16,701 thousand, JPY 31,378 thousand and JPY 16,001 thousand and December 31, 2006, December 31, 2005 and March 31, 2006, respectively 8,473 1,008,407 2.2 473,954 1.1 1,162,971 2.3 OTHER INVESTMENTS PROPERTY AND EQUIPMENT— Net INTANGIBLE ASSETS—Net GUARANTEE DEPOSITS 45,719 5,441,508 12.0 8,749,015 19.9 8,020,705 15.6 OTHER ASSETS, net of allowance for doubtful accounts of JPY 66,366 13,081 1,556,832 3.4 716,725 1.6 1,252,942 2.5		99	11,809		_		—	
Other current assets, net of allowance for doubtful accounts of JPY 3,850 thousand, JPY 34,400 thousand and JPY 33,250 8,376 996,890 127,593 214,121 March 31, 2006, respectively Total current assets 216,640 25,784,509 56.7 21,727,367 49.4 27,786,628 54.6 INVESTMENTS IN AND ADVANCES TO EQUITY METHOD INVESTES, net of loan loss valuation allowance of JPY 16,701 thousand, JPY 31,378 thousand and JPY 16,701 thousand at December 31, 2006, December 31, 2005 and March 31, 2006, respectively 8,473 1,008,407 2.2 473,954 1.1 1,162,971 2.3 OTHER INVESTMENTS Net 79,123 9,417,245 20.7 9,554,859 21.7 10,299,496 20.3 OTHER ASSETS, net of allowance for doubtful accounts of JPY 66,366 13,301 1,583,128 3.5 2,098,008 4.8 1,549,653 3.1 OTHER ASSETS, net of allowance for doubtful accounts of JPY 66,636 13,081 1,556,832 3.4 716,725 1.6 1,252,942 2.5	Inventories	9,143	1,088,259		706,657		851,857	
34,400 thousand and JPY 33,250 thousand at December 31, 2006, December 31, 2005 and March 31, 2006, respectively Total current assets 8,376 996,890 127,593 214,121 INVESTMENTS IN AND ADVANCES TO EQUITY METHOD INVESTEES, net of loan loss valuation allowance of JPY 16,701 thousand, JPY 31,378 thousand and JPY 16,701 thousand at December 31, 2006, respectively 216,640 25,784,509 56.7 21,727,367 49.4 27,786,628 54.6 INVESTMENTS IN AND ADVANCES TO EQUITY METHOD INVESTEES, net of loan loss valuation allowance of JPY 16,701 thousand, JPY 31,378 thousand and JPY 16,701 thousand at December 31, 2006, respectively 8,473 1,008,407 2.2 473,954 1.1 1,162,971 2.3 OTHER INVESTMENTS PROPERTY AND EQUIPMENT— Net 45,719 5,441,508 12.0 8,749,015 19.9 8,020,705 15.6 GUARANTEE DEPOSITS 45,719 5,441,508 12.0 8,749,015 19.9 8,020,705 15.6 GUARANTEE DEPOSITS 13,301 1,583,128 3.5 2,098,008 4.8 1,549,653 3.1 OTHER ASSETS, net of allowance for doubful accounts of JPY 66,366 13,081 1,556,832 3.4 716,725 1.6 1,252,942 2.5 31, 2006, December 31, 2005 and March 31, 2006, respectively 13,	Other current assets, net of allowance for doubtful accounts	13,132	1,562,891		1,240,384		1,031,325	
INVESTMENTS IN AND ADVANCES TO EQUITY METHOD INVESTEES, net of loan loss valuation allowance of JPY 16,701 thousand, JPY 31,378 thousand and JPY 16,701 thousand at December 31, 2006, December 31, 2005 and March 31, 2006, respectively 8,473 1,008,407 2.2 473,954 1.1 1,162,971 2.3 OTHER INVESTMENTS PROPERTY AND EQUIPMENT— Net INTANGIBLE ASSETS—Net GUARANTEE DEPOSITS 45,719 5,441,508 12.0 8,749,015 19.9 8,020,705 15.6 OTHER ASSETS, net of allowance for doubtful accounts of JPY 66,366 thousand, JPY 40,654 thousand and JPY 40,980 thousand at December 31, 2006, December 31, 2005 and March 31, 2006, respectively 13,081 1,556,832 3.4 716,725 1.6 1,252,942 2.5	34,400 thousand and JPY 33,250 thousand at December 31, 2006, December 31, 2005 and March	8,376	996,890		127,593		214,121	
ADVANCES TO EQUITY METHOD Investigation In	Total current assets	216,640	25,784,509	56.7	21,727,367	49.4	27,786,628	54.8
PROPERTY AND EQUIPMENT— Net 79,123 9,417,245 20.7 9,554,859 21.7 10,299,496 20.3 INTANGIBLE ASSETS—Net 5,641 671,429 1.5 632,224 1.5 632,594 1.2 GUARANTEE DEPOSITS 13,301 1,583,128 3.5 2,098,008 4.8 1,549,653 3.1 OTHER ASSETS, net of allowance for doubtful accounts of JPY 66,366 thousand, JPY 40,654 thousand and JPY 40,980 thousand at December 31, 2006, December 31, 2005 and March 31, 2006, respectively 13,081 1,556,832 3.4 716,725 1.6 1,252,942 2.5	ADVANCES TO EQUITY METHOD INVESTEES, net of loan loss valuation allowance of JPY 16,701 thousand, JPY 31,378 thousand and JPY 16,701 thousand at December 31, 2006, December 31, 2005 and	8,473	1,008,407	2.2	473,954	1.1	1,162,971	2.3
Net 79,123 9,417,245 20.7 9,554,859 21.7 10,299,496 20.3 INTANGIBLE ASSETS—Net 5,641 671,429 1.5 632,224 1.5 632,594 1.2 GUARANTEE DEPOSITS 13,301 1,583,128 3.5 2,098,008 4.8 1,549,653 3.1 OTHER ASSETS, net of allowance for doubtful accounts of JPY 66,366 13,081 1,556,832 3.4 716,725 1.6 1,252,942 2.5 31, 2006, December 31, 2005 and March 31, 2006, respectively 13,081 1,556,832 3.4 716,725 1.6 1,252,942 2.5		45,719	5,441,508	12.0	8,749,015	19.9	8,020,705	15.8
INTANGIBLE ASSETS—Net 5,641 671,429 1.5 632,224 1.5 632,594 1.2 GUARANTEE DEPOSITS 13,301 1,583,128 3.5 2,098,008 4.8 1,549,653 3.1 OTHER ASSETS, net of allowance for doubtful accounts of JPY 66,366 13,081 1,556,832 3.4 716,725 1.6 1,252,942 2.5 31, 2006, December 31, 2005 and March 31, 2006, respectively 13,081 1,556,832 3.4 716,725 1.6 1,252,942 2.5		79,123	9,417,245	20.7	9,554,859	21.7	10,299,496	20.3
GUARANTEE DEPOSITS 13,301 1,583,128 3.5 2,098,008 4.8 1,549,653 3.1 OTHER ASSETS, net of allowance for doubtful accounts of JPY 66,366 13,081 1,556,832 3.4 716,725 1.6 1,252,942 2.5 JPY 40,980 thousand at December 31, 2005 and March 31, 2006, respectively 13,081 1,556,832 3.4 716,725 1.6 1,252,942 2.5		5,641	671,429	1.5	632,224	1.5	632,594	1.2
for doubtful accounts of JPY 66,366 thousand, JPY 40,654 thousand and JPY 40,980 thousand at December 31, 2006, December 31, 2005 and March 31, 2006, respectively								3.1
TOTAL 381,978 45,463,058 100.0 43,952,152 100.0 50,704,989 100.0	for doubtful accounts of JPY 66,366 thousand, JPY 40,654 thousand and JPY 40,980 thousand at December 31, 2006, December 31, 2005 and	13,081	1,556,832	3.4	716,725	1.6	1,252,942	2.5
	TOTAL	381,978	45,463,058	100.0	43,952,152	100.0	50,704,989	100.0

	As of December 31, 2006			As of December 31	, 2005	As of March 3	1, 2006
	Thousands of U.S. Dollars	Thousands of Yen	%	Thousands of Yen	%	Thousands of Yen	%
LIABILITIES AND							
SHAREHOLDERS' EQUITY							
CURRENT LIABILITIES:	47.054	5 000 000		F 470 040		4 555 000	
Short-term borrowings Long-term borrowings—current	47,051			5,170,216		4,555,000	
portion	8,405	1,000,363		2,388,977		1,989,963	
Payable under securities loan agreement	4,719	561,600		1,128,960		999,600	
Capital lease obligations—current portion	23,929	2,848,075		2,825,959		3,003,914	
Accounts payable	48,799	5,808,051		4,095,648		10,107,942	
Accrued expenses	5,588			591,887		540,027	
Other current liabilities	16,757	1,994,410		1,594,807		1,702,208	
Total current liabilities	155,248	18,477,611	40.6	17,796,454	40.5	22,898,654	45.2
LONG-TERM BORROWINGS	_	—	_	1,000,363	2.3	290,000	0.6
CAPITAL LEASE OBLIGATIONS—	36,094	4,295,908	9.5	4,299,577	9.8	4,980,659	9.8
	00,001	1,200,000	0.0	1,200,011	0.0	1,000,000	0.0
ACCRUED RETIREMENT AND PENSION COSTS	3,215	382,619	0.8	203,022	0.5	223,332	0.4
OTHER NONCURRENT LIABILITIES	5,042	600,167	1.3	450,326	1.0	827,086	1.6
Total Liabilities	199,599	23,756,305	52.2	23,749,742	54.1	29,219,731	57.6
MINORITY INTEREST	12,043	1,433,341	3.2		2.6		2.5
COMMITMENTS AND	,	, , -	_	, - ,	-	, ,	
CONTINGENCIES SHAREHOLDERS' EQUITY:	_	_	_	_	_		
Common-stock —authorized, 377,600 shares; issued and outstanding, 204,300 shares at December 31, 2006, December 31, 2005 and March 31, 2006	141,437	16,833,847	37.0	16,833,847	38.3	16,833,847	33.2
Additional paid-in capital	223,485	26,599,217	58.5	26,599,217	60.5	26,599,217	52.5
Accumulated deficit	(213,591)	(25,421,633)	(55.9)	(31,621,887)	(72.0)	(29,680,482)	(58.5)
Accumulated other comprehensive income	19,713	2,346,219	5.2	7,323,075	16.7	6,553,594	12.9
Treasury stock—777 shares held by an equity method investee at December 31, 2006, December 31, 2005 and March 31, 2006	(708)	(84,238)	(0.2)	(84,238)	(0.2)	(84,238)	(0.2)
Total shareholders' equity	170,336	20,273,412	44.6	19,050,014	43.3	20,221,938	39.9
TOTAL	381,978		100.0		100.0		100.0

(Note)

The U.S. dollar amounts represent translations of yen amounts at the rate of JPY 119.02, which was the noon buying rate in New York City for cable transfers in foreign currencies as certified for customs purposes by the Federal Reserve Bank of New York prevailing as of December 29, 2006.

(2) Consolidated Statements of Income

	Nine Months E	nded December	31, 2006	Nine Months Ended December 31, 2005		Fiscal Yea March 31	
	Thousands of	Thousands of	% of total	Thousands of	% of total	Thousands of	% of tota
	U.S. Dollars	Yen	revenues	Yen	revenues	Yen	revenue
REVENUES:							
Connectivity and value-							
added services: Dedicated access	67,261	8,005,418		8,021,884		10,625,268	
	15,269					2,673,808	
Dial-up access Value-added services		1,817,374		2,028,705		6,249,891	
Other	46,281	5,508,337		4,495,343			
Total	23,431 152,242	2,788,701		2,827,742		3,673,872	
		18,119,830		17,373,674		23,222,839	
Systems integration	170,955	20,347,104		14,262,542		23,504,537	
Equipment sales	13,143	1,564,205		2,042,933		3,085,208	
Total revenues	336,340	40,031,139	100.0	33,679,149	100.0	49,812,584	100
COST AND EXPENSES:							
Cost of connectivity and	129,363	15,396,845		14,986,811		20,077,990	
value-added services Cost of systems							
integration	130,344	15,513,501		10,739,357		18,120,418	
Cost of equipment sales	11,755	1,399,048		1,916,824		2,818,036	
Total cost	271,462	32,309,394			82.1	41,016,444	
Sales and marketing	21,365	2,542,815		2,322,281	6.9		
General and							
administrative	22,691	2,700,746	6.7	2,152,014	6.4	3,147,315	6
Research and							
development	1,025	121,977	0.3	117,182	0.3	158,155	0
·							
Total cost and	316,543	37,674,932	94.1	32,234,469	95.7	47,401,440	95
OPERATING INCOME OTHER INCOME:	19,797	2,356,207	5.9	1,444,680	4.3	2,411,144	4
Interest income	04	11 100		0.000		12.000	
	94	11,182		9,669		13,099	
Interest expense	(2,557)	(304,361)		(324,165)		(437,364)	
Foreign exchange gains (losses)	(2)	(254)		3,313		3,470	
Gain on other investments							
—net	14,110	1,679,356		1,885,009		3,197,690	
Other—net	45	5,377		92,822		190,520	
Other income—net	11,690		3.5		4.9		
INCOME FROM	11,000	1,001,000	0.0	1,000,010	1.0	2,001,110	Ĭ
OPERATIONS BEFORE							
INCOME TAX EXPENSE							
(BENEFIT), MINORITY	04.407						
INTERESTS AND EQUITY	31,487	3,747,507	9.4	3,111,328	9.2	5,378,559	10
IN NET INCOME (LOSS) OF							
EQUITY METHOD							
INVESTEES							
INCOME TAX EXPENSE	(7,286)	(867,187)	(2.2)	109,460	0.3	257,360	C
(BENEFIT)	(7,200)	(007,107)	(2.2)	109,400	0.5	257,500	
MINORITY INTERESTS IN							
EARNINGS OF	(1,639)	(195,035)	(0.5)	(242,799)	(0.7)	(353,883)	(0
SUBSIDIARIES							
EQUITY IN NET INCOME							
(LOSS) OF EQUITY	(1,351)	(160,810)	(0.4)	53,096	0.1	(13,746)	(0
METHOD INVESTEES							
NET INCOME	35,783	4,258,849	10.7	2,812,165	8.3	4,753,570	Ģ

	Nine Months E	nded December 31, 2006	Nine Months Ended December 31, 2005	Fiscal Year Ended March 31, 2006
	U.S. Dollars Yen		Yen	Yen
BASIC WEIGHTED- AVERAGE NUMBER OF SHARES		203,989	192,872	195,613
DILUTED WEIGHTED- AVERAGE NUMBER OF SHARES		204,186	193,161	195,955
BASIC NET INCOME PER SHARE	175	20,878	14,580	24,301
DILUTED NET INCOME PER SHARE	175	20,858	14,559	24,258

(Note)

1) The U.S. dollar amounts represent translations of yen amounts at the rate of JPY 119.02, which was the noon buying rate in New York City for cable transfers in foreign currencies as certified for customs purposes by the Federal Reserve Bank of New York prevailing as of December 29, 2006.

2) IJJ conducted a 1 for 5 stock split effective on October 11, 2005. The numbers of shares of common stock authorized, and issued and outstanding, and shares held by an equity method investee in this table are calculated with the assumption that the stock split was made at the beginning of FY2005.

(3) Consolidated Statements of Shareholders' Equity

Consolidated statements of shareholders' equity for the nine months ended December 31, 2006

Consolidated staten		noiders equ					
					(Ur	nit: Thousa	nds of Yen)
	Shares of Common Stock Outstanding (Including Treasury Stock) (Shares)	Common Stock	Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Income	Treasury Stock	Total
BALANCE, APRIL 1, 2006	204,300	16,833,847	26,599,217	(29,680,482)	6,553,594	(84,238)	20,221,938
Net income				4,258,849			4,258,849
Other comprehensive loss, net of tax					(4,207,375)	_	(4,207,375)
Total comprehensive income							51,474
BALANCE, DECEMBER 31, 2006	204,300	16,833,847	26,599,217	(25,421,633)	2,346,219	(84,238)	20,273,412

Consolidated statements of shareholders' equity for the nine months ended December 31, 2006

					(Unit: Thou	sands of U	.S. Dollars)
	Shares of Common Stock Outstanding (Including Treasury Stock) (Shares)	Common Stock	Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Income	Treasury Stock	Total
BALANCE, APRIL 1, 2006	204,300	141,437	223,485	(249,374)	55,063	(708)	169,903
Net income				35,783			35,783
Other comprehensive loss, net of tax					(35,350)		(35,350)
Total comprehensive income						-	433
BALANCE, DECEMBER 31, 2006	204,300	141,437	223,485	(213,591)	19,713	(708)	170,336

(Note)

1) The U.S. dollar amounts represent translations of yen amounts at the rate of JPY 119.02, which was the noon buying rate in New York City for cable transfers in foreign currencies as certified for customs purposes by the Federal Reserve Bank of New York prevailing as of December 29, 2006.

Consolidated statements of shareholders' equity for the nine months ended December 31, 2005

(Unit: Thousands of Yen)

	Shares of Common Stock Outstanding (Including Treasury Stock) (Shares)	Common Stock	Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Income	Treasury Stock	Total
BALANCE, APRIL 1, 2005	191,800	13,765,372	23,637,628	(34,434,052)	8,690,125	(44,000)	11,615,073
Net income				2,812,165			2,812,165
Other comprehensive loss, net of tax					(1,367,050)	_	(1,367,050)
Total comprehensive income							1,445,115
Issuance of common stock, net of issuance cost Purchase of common	12,500	3,068,475	2,961,589				6,030,064
stock by an equity method investee						(40,238)	(40,238)
BALANCE, DECEMBER 31, 2005	204,300	16,833,847	26,599,217	(31,621,887)	7,323,075	(84,238)	19,050,014

Consolidated statements of shareholders' equity for the fiscal year ended March 31, 2006

Consolidated statements of shareholders' equity for the liscal year ended March 31, 2006 (Unit: Thousands of Yen)							
					(Ur	nit: i nousa	nas of Yen)
	Shares of Common Stock Outstanding (Including Treasury Stock) (Shares)	Common Stock	Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Income	Treasury Stock	Total
BALANCE, APRIL 1, 2005	191,800	13,765,372	23,637,628	(34,434,052)	8,690,125	(44,000)	11,615,073
Net income				4,753,570			4,753,570
Other comprehensive loss, net of tax					(2,136,531)		(2,136,531)
Total comprehensive income						_	2,617,039
Issuance of common stock, net of issuance cost	12,500	3,068,475	2,961,589				6,030,064
Purchase of common stock by an equity method investee						(40,238)	(40,238)
BALANCE, MARCH 31, 2006	204,300	16,833,847	26,599,217	(29,680,482)	6,553,594	(84,238)	20,221,938

(4) Condensed Consolidated Statements of Cash Flows

(4) Condensed Consolidated Statemen	IS OF CASH FIOWS			
	Nine Months Ended December 31, 2006		Nine Months Ended December	Fiscal Year Ended March 31, 2006
			31, 2005	
	Thousands of U.S. Dollars	Thousands of Yen	Thousands of Yen	Thousands of Yen
OPERATING ACTIVITIES:				
Net income	35,783	4,258,849	2,812,165	4,753,570
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization	27,177	3,234,615	3,083,743	4,209,037
Provision for (reversal of) doubtful accounts and advances	0	25	(23,192)	(12,009)
Gains on other investments—net	(14,110)			
Foreign exchange losses (gains)	16	1,935	(13,904)	(7,825)
Equity in net loss (income) of equity method investees	1,351	160,810	(53,096)	13,746
Minority interests in earnings of subsidiaries	1,639	195,035	242,799	353,883
Deferred income tax expense (benefit)	(10,278)	(1,223,275)	18,924	(230,841)
Others	2,501	297,719	45,900	215,480
Changes in operating assets and liabilities:				
Decrease (increase) in accounts receivable	32,473	3,864,892	797,068	(4,460,173)
Increase in inventories, prepaid expenses and other current and noncurrent assets	(5,128)	(610,349)	(1,291,936)	(1,390,398)
Decrease in accounts payable	(34,679)	(4,127,491)	(815,811)	4,975,623
Increase in accrued expenses, other current and noncurrent liabilities	1,701	202,463	1,030,259	1,336,421
Net cash provided by operating activities	38,446	4,575,872	3,947,910	6,558,824
INVESTING ACTIVITIES:				
Purchase of property and equipment	(8,287)	(986,367)	(716,701)	(919,366
Purchase of short-term and other	(17,461)	(2,078,224)	(581,336)	(674,569
investments Investment in an equity method investee	_	_	_	(750,000)
Purchase of subsidiary stock from	(232)	(27,559)	(192,142)	
minority shareholders Proceeds from sales and redemption of				
short-term and other investments	17,703	2,107,022	2,251,661	3,613,239
Acquisition of a newly controlled company, net of cash acquired	—	—	229,457	229,457
Acquisition of businesses	(628)	(74,751)	_	_
Refund (payment) of guarantee deposits	(146)	(17,396)	(43,811)	506,795
—net Other	(166)	(19,743)	23,640	(8,564)
Net cash provided by (used in)	(100)	(1,097,018)	970,768	
investing activities	(9,217)	(1,087,010)	970,700	1,004,000

	Nine Months Ended December 31, 2006		Nine Months Ended December 31, 2005	Fiscal Year Ended March 31, 2006
	Thousands of U.S. Dollars	Thousands of Yen		Thousands of Yen
FINANCING ACTIVITIES:				
Proceeds from issuance of short-term borrowings with initial maturities over three months and long-term borrowings	73,937	8,800,000	1,000,000	1,000,000
Repayments of short-term borrowings with initial maturities over three months and long-term borrowings	(47,300)	(5,629,600)	(1,876,679)	(2,986,056)
Proceeds from securities loan agreement	8,887	1,057,680	3,897,440	4,897,040
Repayments of securities loan agreement	(12,567)	(1,495,680)	(4,498,000)	(5,626,960)
Principal payments under capital leases	(21,623)	(2,573,613)	(2,312,961)	(3,105,519)
Net increase (decrease) in short-term borrowings	(28,609)	(3,405,000)	445,583	(169,633)
Proceeds from issuance of common stock, net of issuance cost	_	_	6,030,064	6,030,064
Net cash provided by (used in) financing activities	(27,275)	(3,246,213)	2,685,447	38,936
EFFECT OF EXCHANGE RATE CHANGES ON CASH	(38)	(4,552)	29,890	37,934
NET INCREASE IN CASH CASH, BEGINNING OF EACH PERIOD	1,916 115,334	228,089		
CASH, END OF EACH PERIOD	117,250	13,727,021 13,955,110		
ADDITIONAL CASH FLOW	,200	10,000,110	12,020,102	10,727,021
INFORMATION:				
Interest paid	2,415	287,451	304,367	426,692
Income taxes paid	2,856	339,973	121,038	148,101
NONCASH INVESTING AND FINANCING ACTIVITIES: Acquisition of assets by entering into capital leases Exchange of common stock investment due to merger:	14,635	1,741,877	2,308,588	3,842,952
Market value of common shares acquired	_	—	_	7,390
Cost of investment	_	_	_	2,584
Acquisition of business and a company:				
Assets acquired	1,985	236,307	843,485	
Cash paid	(628)	(74,751)		· · · · ·
Liabilities assumed	1,357	161,556	109,896	109,896

(Note)

1) The U.S. dollar amounts represent translations of yen amounts at the rate of JPY 119.02, which was the noon buying rate in New York City for cable transfers in foreign currencies as certified for customs purposes by the Federal Reserve Bank of New York prevailing as of December 29, 2006.